

2018 eprivateclient Top Trust Companies

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Top Trust
Companies
2018

Tier	Firm	Number of client facing directors	Number of client facing trust officers/managers	Total number of staff	2017 Private Client Fee Income (£m)	2017 Private Client Fee income as percent of total firm income
I	Citco	47*	317*	992*	71.3*	16*
	Equiom	28	222	673	56	67
	Estera	8*	27*	559*	11.7*	19*
	First Names Group	58	502	832	82.9*	40*
	Intertrust	33*	134*	420*	71.76*	17
	JTC Group	40	109	163	24.25	29.1
	Rawlinson & Hunter	47*	335*	582*	59.3*	77.5*
	RBC Trust Company (International)	15	131	296	44*	60*
	Saffery Champness Registered Fiduciaries	13	43	134	26.3	90
	Trident Trust	86*	154*	456*	76.4*	57*
	Vistra	123*	246*	2087*	233.3*	81*
	Zedra	25	98	250	18	95
	TMF Group	60*	403*	1260*	90.36*	18*
II	Butterfield Trust	27	88	213	35	73
	Hawksford	12*	68*	226*	14.24*	49*
	Highvern Trustees Limited	7	26	54	7	100
	HSBC	12*	85*	205*	29*	55*
	Kleinwort Hambros	13*	49*	95*	15.1*	59*
	Link Asset Services	13	52	68	13.8	48
	Minerva Trust	20	70	112*	10	70

*Publisher's estimates

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cont.	Ocorian	20	33	64	26.1*	40*
	PraxisIFM	17*	122*	204*	22.2*	78*
	Sanne Group	7	30	45	7.4	6.5
	Smith & Williamson	30	48	78	5	2
	Stonehage Fleming	34	21	543	25.2*	85*
	Summit Trust	3*	24*	24*	1.81*	100*
	VG	7*	48*	120*	16.5*	60*
	Accuro	14	41	111	12.6*	93
	Boston Multi Family Office	12*	24*	300*	9.15*	90*
	Church House	7	4	34	6	75
	Concept Group	4*	10*	42*	3.3*	85*
	Fairway Group	5	10	35	2.6	76.3
	Knox House Trust	2	7	18	1.7	75
	Nerine Fiduciaries	9	37	91	12	98
	Rothschild Trust	7*	15*	45*	4.2*	90*
	Trust Corporation International	12*	24*	48*	10.75*	90*

*Publisher's estimates