

2019 eprivateclient Top Trust Companies

Top Non-Independent Trust Companies

Bank-owned/Private equity-backed/Listed

Tier	Firm	Number of private client facing directors	Number of private client facing trust officers/managers	Total number of private client staff	2018 private client fee income (in £m)	2018 private client fee income as % of total firm income
I	Equiom	34	85	627	70.9	56
	Estera	10	48	62	45*	48
	Hawksford	10	97	433	31	40.3*
	HSBC	14*	111*	269*	37.7*	55*
	Intertrust	42*	186*	353*	89.5*	20*
	IQ-EQ	53	478	926	162.5*	38.5
	JTC	48	167	263	33.9	43.9
	Ocorian	26	39	86	31.6*	24.0
	RBC Trust Company (International)	15	120	291	40.8*	60*
	TMF Group	65*	243*	1344*	95.7*	18*
	Vistra	35*	99*	843*	65.4*	19.6*
II	Apex Group	17	51	87	13.2	44
	Butterfield Group	31*	100*	134*	39.9*	9.8*
	Credit Suisse Trust	13*	42*	103*	14.35*	57.5*
	Oak Group	18	120	200	21.8*	83*
	Sanne	6	37	37	6.8	5
	SG Kleinwort Hambros	16*	61*	118*	18*	59*
	Zedra	26*	102*	260*	18.7*	95*

*Publisher's estimates

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Top Independent Trust Companies

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I	Accuro	14	39	115	12.8	99
	Citco	21*	234*	1120*	79.4*	16*
	Crestbridge	10	33*	45*	7.5*	10.2*
	Highvern	10	32	50*	8	90
	Praxis IFM Trust Ltd (including Nerine)	31*	131*	300*	34.2*	57*
	Rawlinson & Hunter	45*	167*	557*	56.8*	77.5*
	Saffery Champness Registered Fiduciaries	13	51	137	23	89
	Stonehage Fleming	34	59	582	20.1*	85*
	Summit Trust	4*	22*	26*	7.5*	100*
	Trident Trust	27*	101*	385*	43.3*	57*
	Trust Corporation International	10	28	52	12.5	81
VG	7*	27*	105*	9.2*	58*	
II	Baccata Trustees Limited	5*	10*	38*	3.4*	95*
	Boston Multi Family Office	6*	15*	86*	6.9*	70*
	Carey	4*	17*	66*	4.6*	40*
	Concept Group	4*	9*	39*	3.1*	85*
	Fairway Group	5*	12*	42*	3.1*	76.3*
	Imperium Trust	4*	9*	34*	3.1*	95*
	New Street Management	6*	19*	29*	6.4*	100*
	Richmond Fiduciary Group	4*	11*	57*	3.7*	100*
	Sequent	7*	17*	53*	5.8*	90*

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