

2020 eprivateclient Top Trust Companies

e privateclient

Top Trust
Companies
2020

Top Non-Independent Trust Companies

Bank-owned/ Private equity-backed/ Listed

Tier	Firm	Number of private client facing directors	Number of private client facing trust officers/managers	Total number of private client staff	2019 private client fee Income (£m)	Private client fee income as % of total firm income
I	Citi Trust - International	21 *	86 *	269 *	25.2 *	55% *
	HSBC Trust Services	18 *	88 *	275 *	25 *	83% *
	Intertrust	40 *	189 *	420 *	55.3 *	12% *
	IQ-EQ	53	480	930	92.7 *	31.6%
	JTC Group	50	167	263	44.5	32 %
	Oak Group	22	120	200	35.2 *	83% *
	Ocorian	21	78	244 *	22.9 *	28.3% *
	PraxisIFM Group	33	135	277	41.5 *	62% *
	RBC Trust Company (International)	15	107	277	20.3 *	60% *
	TMF Group	56 *	235 *	734 *	82.5 *	15% *
	Vistra	40	75	300	75	19.6% *
Zedra	52	179	480	87.3 *	72.2% *	
II	Apex Group	16	29	216	9 *	35% *
	Boston Multi-Family Office	6 *	11 *	34 *	3.2 *	70 % *
	Butterfield Trust	31 *	111 *	157 *	44.2 *	10% *
	Credit Suisse Trust	11 *	45 *	142 *	13.2 *	58% *
	Deutsche Bank Trust Services	10 *	28 *	87 *	8.2 *	70% *
	Equiom	12 *	30 *	94 *	25 *	56% *
	Hawksford	10	85	425	34.6	34%
	SG Kleinwort Hambros	17	55	105	26 *	80%
	Stonehage Fleming	34 *	58 *	572 *	17 *	85% *
	UBS Trust Services	10 *	31 *	97 *	9.1 *	55% *

*Publisher's estimates

2020 eprivateclient Top Trust Companies

Top Independent Trust Companies

Tier	Firm	Number of private client facing directors	Number of private client facing trust officers/managers	Total number of private client staff	2019 private client fee Income (£m)	Private client fee income as % of total firm income
I	Accuro	14	35	120	13.8	99%
	Citco	19 *	211 *	960 *	71.8 *	16%
	Crestbridge	12 *	35 *	65 *	11.5 *	11% *
	Highvern	10	33	61	9	78% *
	Rawlinson & Hunter	44 *	183 *	570*	53.7 *	78% *
	Saffery Champness Registered Fiduciaries	13	51	142	18	89%
	Sequent	3 *	22 *	59 *	6.4 *	80%
	Summit Trust	5	13	30	8.5	100%
	Trident Trust	28 *	116 *	363 *	34 *	47% *
	Trust Corporation of the Channel Islands Ltd	10	28	53	8.2 *	80%
II	Albany Trustee	5 *	12 *	25 *	3.5 *	100%
	Acquitaine Trust	4 *	17 *	53 *	4.9 *	65% *
	Baccata Trustees Ltd	6 *	8 *	15 *	2.3 *	95% *
	Carey Trustees Ltd	3 *	18 *	47 *	5.3 *	40% *
	Concept	3 *	12 *	39 *	3.5 *	85% *
	Fairway Group	11	11	79	4	61.4%
	Fiduchi	8	11	51	3.2 *	27% *
	New Street Management	7 *	22 *	40 *	6.4 *	100% *
	Pentera Trust	5 *	19 *	26 *	5.6 *	100% *
	Richmond Fiduciary Group Ltd	7 *	13 *	25 *	3.8 *	100% *
	VG	5 *	21 *	27 *	6.2 *	58% *

*Publisher's estimates